

**Chengdu International Trade Fair for Automotive Parts and Aftermarket Services**

**21 – 23 May 2020**  
**Chengdu Century City New International Exhibition & Convention Center**  
**Chengdu, Sichuan, P.R. China**

Please complete and return to either one of the address by fax and mail:

Messe Frankfurt (HK) Ltd  
 35/F, China Resources Building  
 26 Harbour Road, Wanchai, Hong Kong SAR  
 Tel: +852 2802 7728 Fax: +852 2519 6079

Messe Frankfurt (Shanghai) Ltd  
 11/F, office Tower 1, Century Metropolis 1229 Century Avenue,  
 Pudong New Area Shanghai 200122, P.R. China  
 Tel: +86 21 6160 8430 Fax: +86 21 6168 0788

**Application form** *(Please type in block letters, and note point 9 on P.4)*

**1. Company details**

Company name: \_\_\_\_\_

Contact person: Mr/Mrs/Ms \_\_\_\_\_ Job Title: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ Zip/Postal code: \_\_\_\_\_ Country/Region: \_\_\_\_\_ Country/Region of Headquarter: \_\_\_\_\_

Telephone: \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_ Mobile no.: \_\_\_\_\_ / \_\_\_\_\_ Fax: \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_  
Country code City code Number extension Country code Number Country code City code Number

Email: \_\_\_\_\_ Website: \_\_\_\_\_

**\*Business status in Southwest China**

- Branch company  Representative office  Distributor or dealer  Non business

Contact person: Mr/Mrs/Ms \_\_\_\_\_ Job Title: \_\_\_\_\_

Telephone: \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_ Mobile no.: \_\_\_\_\_ / \_\_\_\_\_ Email: \_\_\_\_\_  
Country code City code Number extension Country code Number

**2. Company details #** *(for official fair catalogue used. If any changes occurred later, please complete the catalogue listing form in the Exhibitor Manual and return to the organiser by deadline. Please print clearly in BLOCK letters, or use a typewriter to indicate your company information (exactly the name and information you would like to appear in the official fair catalogue) below, the publisher and organisers will not take any responsibility if mistakes are made in the catalogue due to unclear text, and note point 9 on P.4)*

Company name: \_\_\_\_\_

Company name in Chinese (if applicable): \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ Zip/Postal code: \_\_\_\_\_ Country/Region: \_\_\_\_\_

Address in Chinese (if applicable): \_\_\_\_\_

Telephone: \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_ Fax: \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_  
Country code City code Number extension Country code City code Number

Email: \_\_\_\_\_ Website: \_\_\_\_\_

The Brands that your company represents: 1. \_\_\_\_\_ 2. \_\_\_\_\_

**3. Nature of business** *(tick all that apply)*

- |   |   |                                    |   |
|---|---|------------------------------------|---|
| <input type="checkbox"/> Manufacturer                                       | <input type="checkbox"/> Dealer, agent, distributor, wholesaler   | <input type="checkbox"/> Retailer  | <input type="checkbox"/> Service supplier (Auto refitter / tuner / garage / workshop / service center / petrol companies / gas station) |
| <input type="checkbox"/> Private & official fleets                          | <input type="checkbox"/> Trade associations / government agencies | <input type="checkbox"/> Publisher |   |
| <input type="checkbox"/> Research institutions / universities / polytechnic | <input type="checkbox"/> Others (please specify): _____           |                                    |   |

**4. Our products belong to the following groups #** *(please tick all that apply and fill in %.)*

- |  |  |
|--|--|
| i. <input type="checkbox"/> Commercial vehicle         | <input type="checkbox"/> Passenger vehicle     |
| ii. <input type="checkbox"/> OEM                       | <input type="checkbox"/> Aftermarket           |
| iii. <input type="checkbox"/> Overseas market: _____ % | <input type="checkbox"/> China market: _____ % |

- 1. Parts & Components**
  - ( ) 1.1 Components for conventional drive systems (engine, gearbox, powertrain, exhaust)
  - ( ) 1.2 Chassis (axles, steering, brakes, wheels, shock absorbers)
  - ( ) 1.3 Body (metal parts, roof systems, mounted parts, windows, bumpers)
  - ( ) 1.4 Standard mechanical parts (fastening elements, threaded and securing elements, sealing rings, roller bearings)
  - ( ) 1.5 Interior (cockpits, buttons, switches, instruments, airbags, seats, shelf and storage concepts, illumination, heating, air-conditioning, electrical adjusters, interior filters)
  - ( ) 1.6 Exterior (doors, windows/glass, mounted parts)
  - ( ) 1.7 Charging accessories 12 volt (plugs, cables, connectors)
  - ( ) 1.8 Regenerated, restored and renewed parts for cars and utility vehicles
  - ( ) 1.9 External vehicle air quality and exhaust gas treatment (diesel aftermarket solutions, SCR, filters, sensors)
  - ( ) 1.10 New materials (3D printing, fiber composites, renewable resources, hybrid materials, recyclable materials)
- 2. Electronics & Connectivity**
  - ( ) 2.1 Engine electronics (control units, bus systems, sensors, actuators)
  - ( ) 2.2 Vehicle lighting (headlights, LED / OLED, lasers, exterior and interior lighting, intelligent headlight systems, night and thermal-imaging cameras)
  - ( ) 2.3 Electrical system (electrical power supply, batteries, cables, wiring harnesses, cable mounting and connecting elements, plug connections, sensors, on-board diagnostics, high-voltage systems)
  - ( ) 2.4 Comfort electronics (wellness and health systems, automatic air-conditioning, seat heating and ventilation, electric seat adjustment, keyless-go systems, driver assistance systems, vehicle safety systems, control systems)
  - ( ) 2.5 Human machine interface (HMI) (eye tracking, facial expression tracking, gesture control systems)
  - ( ) 2.6 Connectivity (car-to-car, car-to-enterprise, car-to-infrastructure, car-to-driver, LTE, functions on demand)
  - ( ) 2.7 Internet of things (smart home, additional services, mobile devices)
- 3. Accessories & Customising**
  - ( ) 3.1 General accessories for motor vehicles (rack systems, trailer hitches, roof boxes, air refreshers, jacks, technical solutions, technical textiles, car safety products)
  - ( ) 3.2 Technical customising (sports exhaust systems, sports air filters, sports chassis, chip and engine tuning, sound design, seats, club sport)
  - ( ) 3.3 Visual customising (interior design, bodywork elements, car wrapping, spray films, airbrush systems)
  - ( ) 3.4 Infotainment and Car IT (multimedia, navigation, car media devices, sound systems, integrable services)
  - ( ) 3.5 Special vehicles, equipment, assemblies and modifications (off-road and pickup accessories, taxis, police and ambulance vehicles, armoring, equipment for trades and industry, special conversions and superstructures, municipal vehicles and vehicles for the disabled)
  - ( ) 3.6 Car trailers and small utility vehicle trailers, spare and accessory parts for trailers
  - ( ) 3.7 Merchandising (clothes, accessories)
- 4. Diagnostics & Maintenance**
  - ( ) 4.1 Workshop equipment for repair and maintenance (systems and equipment, battery management, lifting gear, test and measurement equipment, tyre installation, workshop equipment, networking software)
  - ( ) 4.2 Tools (impact screwdrivers, diagnostic equipment, compressors, wrenches)
  - ( ) 4.3 Digital maintenance (predictive maintenance, over-the-air diagnostics, over-the-air updates and services, remote services)
  - ( ) 4.4 Vehicle diagnostics (diagnostic equipment and software, on-board diagnostics)
  - ( ) 4.5 Maintenance and repair of vehicle superstructures (RV/caravan and motor home superstructures, custom and special superstructures for lightweight and heavyweight utility vehicles)
  - ( ) 4.6 Towing equipment (vehicles, trailers, towing equipment and technology)
  - ( ) 4.7 Workshop equipment for repair and maintenance for alternative drive concepts (tools for high-voltage systems, hydrogen sensors)
  - ( ) 4.8 Fastening and bonding solutions (rivets, adhesives, screws, soldering, welding materials, lasers)
  - ( ) 4.9 Waste disposal and recycling (systems, equipment, management systems)
  - ( ) 4.10 Workshop safety and ergonomic workshops (air purification, ventilation, heating, health-enhancing and safety-enhancing technologies)
  - ( ) 4.11 Workshop and dealership equipment (shopfitting/shop systems, sales equipment, office and warehouse equipment, work clothing)
  - ( ) 4.12 Oils and lubricants (systems, equipment, lubricants, auxiliaries and consumables, disposal and recycling)
  - ( ) 4.13 Technical fluids (coolants, gases, fluid management)
  - ( ) 4.14 Workshop concepts
- 5. Dealer & Workshop Management**
  - ( ) 5.1 Workshop / dealership / filling station planning and construction (business consultants, certifications, environmental protection consultants, architecture)
  - ( ) 5.2 Dealer, sales and service management (dealer management systems, special applications and equipment)
  - ( ) 5.3 Digital marketing (mobile and stationary solutions)
  - ( ) 5.4 Customer data management (data analysis and management, big data)
  - ( ) 5.5 Online presence (search machine optimisation, homepage design, online marketing)
  - ( ) 5.6 E-commerce and mobile payment
  - ( ) 5.7 Basic and advanced training and professional development (mechanics, mechatronics, bodywork, paintwork, electromobility, sales, management)
  - ( ) 5.8 Workshop and dealership marketing (external advertising, advertising media, agencies, signalisation)
  - ( ) 5.9 Online service providers and vehicle/parts/service marts
  - ( ) 5.10 Economic regeneration, research, consulting, cluster initiatives
- 6. Car Wash & Care**
  - ( ) 6.1 Washing (automatic car wash facilities for exteriors, wash stations, washing equipment, chemicals, accessories)
  - ( ) 6.2 Vehicle care (exterior and interior cleaning, equipment for vehicle care, cleaning and care products, washing accessories, vacuum cleaners, high-pressure cleaners)
  - ( ) 6.3 Vehicle preparation and detailing (exterior and interior preparation, sealing, upholstery and leather repair, polishing)
  - ( ) 6.4 Water reclamation, water treatment
  - ( ) 6.5 Filling station equipment (filling station equipment, tank systems for conventional fuels)

- 7. Alternative Drive Systems & Fuels**
- ( ) 7.1 Energy storage (batteries, lithium-ion, lithium-oxygen, high-voltage systems)
  - ( ) 7.2 Alternative fuels (synthetic fuels, LPG, CNG, ethanols, hydrogen)
  - ( ) 7.3 Complementary products (wall box, home charging systems, billing systems, charging cards, charging plugs, charging cables)
  - ( ) 7.4 Vehicle concepts (e-bikes, scooters, BEV)
  - ( ) 7.5 Resources (rare earths, lithium)
  - ( ) 7.6 Charging and tank technologies and systems (inductive/conductive systems, fast-charging systems, filling station equipment and systems, tank systems for alternative fuels)
  - ( ) 7.7 New workshop technologies (augmented and virtual reality, repair assistance and training)
- 8. Tyres & Wheels**
- ( ) 8.1 Tyres (summer/winter tyres for cars, utility vehicles, trucks, two-wheeled vehicles and special vehicles, exclusive tyres for SUV, sports cars and premium vehicles, wide-track tyres, industrial tyres, carcasses and tubes)
  - ( ) 8.2 Wheels and rims (exclusive and customised wheels and rims, industrial rims, customised wheel rims)
  - ( ) 8.3 Tyre/wheel repair and disposal (vulcanisation, balancing, wear-and-tear repairs, elastification agents, repair materials, tools, fillers, disposal)
  - ( ) 8.4 Used tyres and wheels (retreading, recycling, vulcanisation, tyre care)
  - ( ) 8.5 Tyre/wheel management and systems (IT systems, online tyre portals, inspection, tyre logistics, tyre leasing and rental, tyre storage)
  - ( ) 8.6 Sales equipment and storage of tyres (operating / storage / office / showroom equipment and facilities, sales aids, certification, tyre-storage)
  - ( ) 8.7 Accessories for tyres, wheels and installation (valves, storage labels, balancing weights, theft prevention, safety equipment, wheel nuts, tyre pressure management systems)
- 9 Body & Paint**
- ( ) 9.1 Bodywork repairs (equipment and materials)
  - ( ) 9.2 Paintwork and corrosion protection (systems, equipment, paint, corrosion protection, spot repair, auxiliaries)
  - ( ) 9.3 Smart repairs for paintwork, metal parts, plastic parts, windows, headlights, rims
  - ( ) 9.4 New materials (lightweight, carbon, magnesium, aluminum)
- 10 Mobility as a Service & Autonomous Driving**
- ( ) 10.1 Mobility services (sharing economy, car sharing, ride sharing, ride hailing, e-bikes, start-ups)
  - ( ) 10.2 Automated driving (electrical components for autonomous driving, robocabs, sensors, actuators, artificial intelligence, cameras, ultrasonics, lateral and horizontal driver assistance systems)
  - ( ) 10.3 Fleet management / leasing / corporate mobility
- 11 Others**
- ( ) 11.1 Industry institutions
  - ( ) 11.2 Publishers
  - ( ) 11.3 Other (please specify): \_\_\_\_\_

**Mobility as a Service & Autonomous Driving**

Mobility services (sharing economy, car sharing, ride sharing, ride hailing, e-bikes, start-ups)

Automated driving (electrical components for autonomous driving, robocabs, sensors, actuators, artificial intelligence, cameras, ultrasonics, lateral and horizontal driver assistance systems)

Fleet management / leasing / corporate mobility

**From the above product categories 1-11, please list one item (eg: 1.4) as your main products:** \_\_\_\_\_  
*\* Booth location may be allocated according to product criteria, or other criteria set by the organiser. (details please see point 8 on P.5)*

**5. Please list your product(s) # (maximum 5 products, total 20 words; please see point 9 on P.5)**

Product(s) Name: English	Chinese (if any)
1	1
2	2
3	3
4	4
5	5

**6. Participation fees: (please indicate booth size required and tick all that apply)**

	<b>Standard package</b> (min. 9 sqm) Booth size: _____ sqm	<b>Raw space</b> (min. 24 sqm) Booth size: _____ sqm
<b>Zone A</b>	( ) RMB1100 / sqm	( ) RMB900 / sqm
<b>Zone B</b>	( ) RMB800 / sqm	( ) RMB650 / sqm
<b>Furniture &amp; fixtures per package</b> (for package stand only) <ul style="list-style-type: none"> <li>- fascia board with company name &amp; booth number</li> <li>- 1 information counter</li> <li>- 1 table</li> <li>- 2 chairs</li> <li>- 2 spotlights (100w)</li> </ul>		<ul style="list-style-type: none"> <li>- 1 tube</li> <li>- 1 socket</li> <li>- 1 waste basket</li> <li>- stand partitions 2.5m high</li> <li>- wall-to-wall carpeting</li> <li>- venue management fee</li> </ul> See Common Services* below. Exhibitors are required to pay venue management fee to the fair ground management

\* Common services for all stand options include: general cleaning, security, official catalogue, promotional materials, exhibitor manual and market information.

**Payment:** Please return your application form with the VAT request form, and settle the full payment according to instruction on the invoice issued by the organiser.

Booth allocation will be confirmed upon receipt of full payment. For bank account details, please see P.5.

7. Exhibits Specialised Zones# (please list one item and tick“√” where appropriate)

- |   |  |   |
|---|--|---|
| <input type="checkbox"/> Parts & Components Zone                  | <input type="checkbox"/> Commercial Vehicle Zone | <input type="checkbox"/> Accessories & Customising Zone |
| <input type="checkbox"/> Repair, Supply Chain & Chain Stores Zone | <input type="checkbox"/> Tyres Zone              | <input type="checkbox"/> E-mobility & Infrastructure    |
| <input type="checkbox"/> Made in Sichuan Zone                     |  |   |

8. Upgraded Media packages: (Optional. Please tick “√” where appropriate.)

Silver Media Package	Gold Media Package
<ul style="list-style-type: none"> <li>•Company name</li> <li>•Booth number</li> <li>•Product group</li> <li>•Correspondence address</li> <li>•E-mail address</li> <li>•1 Company page (picture &amp; descriptions)</li> <li>•1 Product page (picture &amp; descriptions)</li> <li>•3 Keywords</li> </ul>	<ul style="list-style-type: none"> <li>•Company name</li> <li>•Booth number</li> <li>•Product group</li> <li>•Correspondence address</li> <li>•E-mail address</li> <li>•1 Company page (picture &amp; descriptions)</li> <li>•5 Product pages (picture &amp; descriptions)</li> <li>•5 Keywords</li> </ul>
<input type="checkbox"/> RMB 900	<input type="checkbox"/> RMB 1,500

Remarks:

The organiser offers the **Basic Media Package** to each confirmed exhibitor. The Basic Media package covers the presence of exhibitor's company name, booth number and product group on CAPAS official website. Please see point 10 on P.5.

For enquiries and payment on **Upgraded Media Package**, please kindly contact our **Digital Business Department**:

Contact person: Ms. Celia Rass / Mr. Gino Zhao

HK Tel: +852 2238 9908 / +852 2230 9203

China Tel: +86 21 6060 8428

Email: digital@hongkong.messefrankfurt.com

9. Name of legally responsible person: (please type or print name, company name, job title and sign below)

We hereby understand this application form as a confirmation of our participation at CAPAS 20 and accept the General Terms and Conditions and the Specific Terms on P.5 of this application.

Name: \_\_\_\_\_ Job Title: \_\_\_\_\_

Signature & company stamp: \_\_\_\_\_ Date: \_\_\_\_\_

## **Specific Terms and Conditions**

### **1. Organisers**

China Council for the Promotion of International Trade, Automotive Sub-Council (CCPIT-Auto)  
Messe Frankfurt (Shanghai) Co Ltd  
China Council for the Promotion of International Trade, Sichuan Council (CCPIT-Sichuan)

### **2. Exhibition venue**

Chengdu Century City New International Exhibition & Convention Center  
198 Century City Road, Chengdu, Sichuan, P.R. China 610041

### **3. Date of event**

21 – 22 May 2020                      9:00am—5:00pm  
23 May 2020                              9:00am—3:00pm

### **4. Registration and confirmation**

Application to exhibit is made by submitting a completed and signed application form to the organiser. The organiser will confirm successful applications in writing by email or and original mail.

### **5. Terms of payment**

Please settle the full payment according to the instruction on the invoice issued by the organiser. Exhibitors should remit the appropriate amount directly to the organiser. All bank charges are to be borne by exhibitor.

Payment should be made to:

Bank of China, Shanghai Branch,  
Nanjing Road (West) Third Sub-branch  
A/C No:            448159241206  
A/C Holder:      Messe Frankfurt (Shanghai) Co., Ltd  
A/C - Type:      US\$  
Swift Code:      BKCHCNBJ300

Note: Participation fee per sqm is applicable at the current exchange rate as given in the invoice.

### **6. Cancellation**

If an applicant withdraws his application, for whatever reason, before he receives either a rejection or confirmation of his application, any participation fee paid will be forfeited.

If the exhibitor notifies the organiser of his withdrawal within three months of the start date of the event, he is liable for the total participation fee.

Should the exhibitor under contract (i.e. in receipt of confirmation) inform the organiser that he will not participate in the event, providing the organiser is able to resell the stand without loss the payment to be made by the exhibitor will be reduced to a handling fee of RMB6,000 irrespective of the exhibitor's full liability for additional costs, catalogue fees etc.

### **7. General terms and conditions of participation**

The detailed general terms & conditions of participation are given on the show official website [www.capas-chengdu.com](http://www.capas-chengdu.com) and can be requested in printed form if required.

### **8. Booth allocation**

Exhibitor booth location will be allocated according to product criteria, or other criteria set by the organiser. No change of booth location is allowed once it has been assigned and the exhibitor informed.

### **9. Official Fair Catalogue**

Section with “#” will be used in the official fair catalogue. If any changes occurred later, please fill up the catalogue listing form in the exhibitor manual and submit to the organiser by deadline.

### **10. Media Package**

Subject to and conditional upon all sums due and payable by each exhibitor having been fully settled, the Organiser offers the Basic Media Package at no cost. Upgraded packages are optional but chargeable.

### **11. Intellectual property rights / copyright**

The exhibitor warrants that his exhibits and packages thereof and the related publicity materials do not in any way whatsoever violate or infringe any third party's rights including trade marks, copyrights, designs, names and patents whether registered or otherwise. The organiser has the right to refuse participation of any exhibitor found guilty of infringement of intellectual property rights at any future trade fairs.

### **12. Correspondence address for enquiries**

Messe Frankfurt (HK) Ltd.  
35/F, China Resources Building, 26 Harbour Road, Wanchai, Hong Kong  
Tel: +852 2802 7728  
Fax: +852 2519 6079  
Email: [auto@hongkong.messefrankfurt.com](mailto:auto@hongkong.messefrankfurt.com)

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