## Fair facts

## Date

23 - 25 May 2019 (annual)

### Venue

Chengdu Century City New International Exhibition & Convention Center 198 Century City Road, Chengdu Sichuan, China

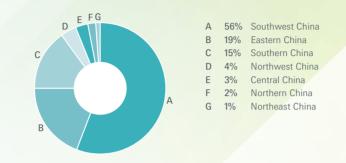
## **Organisers**

- China Council for the Promotion of International Trade, Automotive Sub-Council (CCPIT-Auto)
- Messe Frankfurt (Shanghai) Co Ltd
- China Council for the Promotion of International Trade, Sichuan Council (CCPIT-Sichuan)

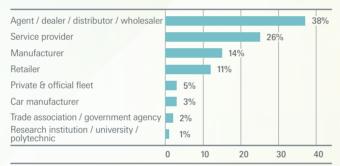


## 2019 Visitor profile

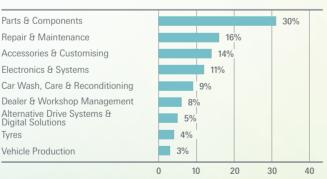
Chinese visitors by geographical origin



#### Visitors' business nature



#### Area of interest



Source: Visitor survey 2019

## Contact

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## **CAPAS CHENGDU**

Chengdu international trade fair for automotive parts and aftermarket services

Find out how to book your stand: +852 2802 7728 auto@hongkong. messefrankfurt.com

21 - 23.5.2020

Chengdu Century City New International Exhibition & Convention Center, China

A gateway into Southwest China's evolving automotive market and supply chain







\*2019 visitor data



# Unleash your potential in Southwest China's automotive industry

Southwest China's automotive sales and production volumes have boomed in recent years, with Chengdu playing a leading role in the region. According to the 2018 end of year report, the number of passenger vehicles across three major provinces and the municipality of Chongqing exceeded 28.89 million, becoming one of the fastest growing regions in China.

At the same time, many supportive plans and policies have been carried out in support of the local auto parts and new energy vehicles market. As a result, the region has seen more vehicle production, auto parts manufacturing and aftermarket services gradually develop.

Source: Bureau of Statistics of Yunnan, Guizhou, Sichuan, Chongqing

## CAPAS 2020 builds a comprehensive service platform

- Visitors Attracts more distributors and workshop operators to participate, creating an ideal platform for business networking and information exchange.
- Exhibiting scope Encompasses a full representation of the entire automotive supply chain from the region. It promotes investment, trade and technological exchange through fringe events such as new product and technology launches and business matchmaking.
- Services Provides personalised services such as promotion, investment and business matchmaking, training and conferences to improve the exhibiting effectiveness.



# Fringe programme focuses on the latest regional movements

The fair's concurrent events include conferences, business matchmaking, project presentations, trainings and store visits. They cover a wide range of topics including the development of new energy vehicles, investment opportunities in the region, service sector transformation, branding strategy and store management.





## CAPAS 2019 highlights

CAPAS 2019 has been carrying out a series of programmes to serve market needs throughout the year, such as visiting local repair workshops, promoting the show to auto parts distributors, conducting surveys, seminars and roadshows in Sichuan's cities.

#### Extended services bring exhibiting effectiveness

- Business matchmaking programme
- Training courses for Southwest China's automotive aftermarket
- Networking activities with leading companies in the region

## A multitude of marketing channels to promote the show

- New media: TikTok, WeChat, TouTiao, Sina.
- Mass media: CCTV, Xinhua News, Sichuan Daily, Huaxi City Daily.
- Professional trade media: Beijing Automobile News, Sohu Auto, Automobile & Parts.



In addition to participating as an exhibitor and joining the business matchmaking programme, we also attended the 4S store visits. This was a very practical experience for us to understand more about the Southwest market and touch base with local people. This will inform our business strategy and development in the region.

Ms Shirley Liu, Marketing Manager, Petro-Canada Lubricants Inc (Exhibitor)